

# **EXHIBIT E**



Bristol-Myers Squibb Company

Pharmaceutical Group

P.O. Box 4500 Princeton, NJ 08543-4500 609 243-6000

*sent*  
*DMK*

May 26, 1992

Beth Radar  
First Data Bank  
1111 Bayhill Drive  
San Bruno, CA 94066

Post-It™ brand fax transmittal memo 7671		# of pages >
To <i>AL - DENISE</i>	From <i>DENISE</i>	
Co.	Co.	
Dept.	Phone #	
Fax # <i>897-6665</i>	Fax #	

Dear Ms. Radar:

Effective immediately, Trimox® 500 mg capsule has been reduced. Listed below is product information and the new "REDUCED" price.

Item No.	NDC No.	Product Description	Wholesale Price	Direct Price
	(0003)	Trimox		
		(amoxicillin, USP)		
010960	010960	500 mg Capsule Bottle of 500	\$145.00	\$152.63

Could you please adjust your records accordingly so this change may be implemented immediately.

If you have additional questions, I may be reached at 609-243-6986.

Sincerely,

*Denise M. Kaszuba*

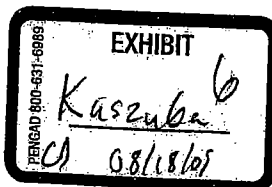
Denise M. Kaszuba  
Sr. Pricing Analyst

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FOIA Confidential

BMY/PLB/007/073/0000245

BMS - 0006682

HIGHLY CONFIDENTIAL



BMSAWP/0000095

Plaintiffs' Exhibit  
**211**  
01-12257-PBS

File Name: AWP '93 18-Aug-93

ITEM NO.	NDC NO.	PRODUCT DESCRIPTION	WHOLE-SALE PRICE	DIRECT PRICE	FIRST DATA BANK AWP	MEDI-SPAN AWP	RED-BOOK AWP
	(0003)	TRIMOX (amoxicillin, USP)					
010150	010150	250 mg capsule, bottle of 100	\$19.91	\$20.86	\$24.89	\$24.89	\$23.89
010151	010151	250 mg capsule, UNIMATIC carton of 100	\$19.91	\$20.86	\$24.89	\$24.89	\$23.89
010160	010160	250 mg capsule, bottle of 500	\$34.82	\$39.81	\$118.53	\$118.53	\$113.78
010945	010945	500 mg capsule, bottle of 50	\$18.61	\$19.59	\$23.26	\$23.26	\$22.33
010955	010955	500 mg capsule, bottle of 100	\$34.73	\$38.56	\$43.41	\$43.41	\$41.68
010951	010951	500 mg capsule, UNIMATIC carton of 100	\$37.22	\$39.18	\$46.53	\$46.53	\$44.66
010960	010960	500 mg capsule, bottle of 500	\$152.25	\$180.26	\$190.31	\$190.31	\$182.70
173730	173730	For Oral Suspension, 80 mL (125 mg/5 mL)	\$2.48	\$2.81	\$3.10	\$3.10	\$2.98
173740	173740	For Oral Suspension, 100 mL (125 mg/5 mL)	\$2.85	\$3.00	\$3.66	\$3.66	\$3.42
173745	173745	For Oral Suspension, 150 mL (125 mg/5 mL)	\$3.29	\$3.46	\$4.11	\$4.11	\$3.95
173830	173830	For Oral Suspension, 80 mL (250 mg/5 mL)	\$4.25	\$4.48	\$5.31	\$5.31	\$5.10
173840	173840	For Oral Suspension, 100 mL (250 mg/5 mL)	\$4.87	\$5.13	\$6.09	\$6.09	\$5.84
173845	173845	For Oral Suspension, 150 mL (250 mg/5 mL)	\$5.85	\$5.95	\$7.06	\$7.06	\$6.78
173815	173815	Ped Drops 60 mg/mL 15mL	\$2.98	\$3.15	\$3.74	\$3.74	\$3.59

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BMY/PLB/007/073/0000246

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BMSAWP/0000096

Author: Joseph W Grotzinger at -PGRSM16P  
Date: 9/25/97 5:05 PM  
Priority: Normal  
TO: Denise M Kaszuba at -PGRSM34P  
CC: Nicholas Dimaio at -PGRSM13P  
Subject: Advance price information

----- Message Contents -----

Denise, forgot to mention in my note below that for the SMZ we are also changing ALL LEVELS OF S.O. PRICING to the price shown. Please advise if any questions.  
Thanks, Joe

----- Forward Header -----

Subject: Advance price information  
Author: Joseph W Grotzinger at -PGRSM16P  
Date: 9/25/97 4:56 PM

Denise,  
Per our discussion yesterday I am submitting for a price increase on SMZ/TMP suspension. Also applying for new prices for our Trimox unit of use package.  
Just wanted to pass these along to you for your information. Attached are 4 files: my cover letters (2 word documents) and pricing details (2 excel spreadsheets). Official "signed" versions will follow. I thought this would help speed up the process as our timeline is pretty tight. From what I understand you can use these to get things set up, then it saves time once the official green light is given....  
We need the SMZ price increase to take effect on 10/15. The trimox unit of use needs to happen ASAP. WalMart is starting to buy the unit of use & we need AWP's established for their third party reimbursement to work properly.  
Please advise if any questions.  
Thanks, Joe

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BMSAWP/0000097

## Memorandum

 APOTHECON

To: S. Barker

Date: September 25, 1997

From: Joe Grotzinger

CC: List\*

Subject: Trimox Unit of Use Wholesale Pricing

**Recommendation:** It is recommended that the attached wholesale list prices be established for Apothecon's Trimox Unit of Use packaging, effective 10/1/97. These prices are positioned at a small premium over our existing 100-count bottles.

**Background:** We were successful in using our Unit of Use packaging to secure the Trimox capsule business at Wal-Mart. It is necessary to furnish wholesale pricing to the pricing publishers to enable them to establish AWP's for third party reimbursement purposes. It is prudent to point out at this time that these wholesale prices do not reflect actual selling prices, as Trimox Unit of Use will be sold primarily at contract or special offer pricing.

**Action:** Please acknowledge the approval of the attached wholesale list prices for Apothecon's Trimox Unit of Use by signature of this document.

Thank you.

	Approved: _____	_____	_____
		Fran Hamer	Date
Approved: _____	_____	Approved: _____	_____
	N. DiMaio	Date	
		M. E. Campion	Date
Approved: _____	_____	Approved: _____	_____
	T. Crew	Date	
		L. Croucher	Date
Approved: _____	_____	Approved: _____	_____
	K. Peterson	Date	
		S. Barker	Date

Attachment

BMY/PLB/007/073/0000259

 Bristol-Myers Squibb Company
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FOIA Confidential

BMS- 008683b

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BMSAWP/0000098

## Memorandum

 APOTHECON

To: S. Barker

Date: September 25, 1997

From: Joe Grotzinger

CC: List\*

Subject: Trimox Unit of Use Wholesale Pricing

**Recommendation:** It is recommended that the attached wholesale list prices be established for Apothecon's Trimox Unit of Use packaging, effective 10/1/97. These prices are positioned at a small premium over our existing 100-count bottles.

**Background:** We were successful in using our Unit of Use packaging to secure the Trimox capsule business at Wal-Mart. It is necessary to furnish wholesale pricing to the pricing publishers to enable them to establish AWP's for third party reimbursement purposes. It is prudent to point out at this time that these wholesale prices do not reflect actual selling prices, as Trimox Unit of Use will be sold primarily at contract or special offer pricing.

**Action:** Please acknowledge the approval of the attached wholesale list prices for Apothecon's Trimox Unit of Use by signature of this document.

Thank you.

		Approved:	_____ Fran Hamer	_____ Date
Approved:	_____ N. DiMaio		Approved:	_____ M. E. Campion
				_____ Date
Approved:	_____ T. Crew		Approved:	_____ L. Croucher
				_____ Date
Approved:	_____ K. Peterson		Approved:	_____ S. Barker
				_____ Date

Attachment

BMY/PLB/007/073/0000260

 Bristol-Myers Squibb Company
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BMS-008683c

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BMSAWP/0000099

## SMZ/TMP Oral Suspension Pricing

DESCRIPTION	NDC /	LIST /	DIRECT LIST PRICE	WHOLESALE LIST PRICE	ANTICIPATED AWP*	WHOLESALE S.O.
SMZ/TMP Oral Susp. Pint	0003-1201-10	120110	\$14.48	\$13.76	\$17.20	\$9.75
PERCENT INCREASE			46.5%	46.5%	46.5%	107.4%

\* Anticipated AWP/Actual AWP's are set independently by pricing publishers such as First Data Bank and Redbook.

PRICING COMPARISONS		
COMPETITOR	AWP	WAC
Genova	\$12.27	\$2.97
Q-Edilac	\$12.30	\$9.23
Teva	\$14.46	\$7.31
Bayer National (Alpharma)	\$15.00	\$7.98
Apotheca	\$17.20	\$9.75
HL Moore	\$17.28	not available
Qualitest	\$38.90	\$8.74
Roche (Bectrim)	\$44.48	\$27.06
Glaxo (Beytra)	\$44.91	\$37.43

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BMY/PLB/007/073/0000261

~ME0414.XLS SMZ O.S. price chg 997

JWG 9/29/97

HIGHLY CONFIDENTIAL

BMSAWP/0000100

Memorandum  
**APOTHECON**

To: S. Barker

Date: September 25, 1997

From: Joe Grotzinger

CC: List\*

Subject: **SMZ/TMP Oral Suspension Price**

Trade Secret/  
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BMY/PLB/007/073/0000262

BMS-008683e

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BMSAWP/0000101



**Recommendation:** It is recommended that the attached price increase be implemented for Apothecon's SMZ/TMP oral suspension, effective 10/15/97.

**Background:** SMZ/TMP oral suspension is currently manufactured by ALPharma and Teva. Both suppliers are implementing price increases in the range of 67-83% for this product. Commodity pricing is increasing proportionately. While these wholesale list prices do not reflect actual selling prices, we need to increase our ASP pricing across all areas (wholesale list, direct list, wholesale special offer, and bid pricing) to maintain profit parity.

**Action:** Please acknowledge the approval of the attached wholesale list prices for Apothecon's SMZ/TMP oral suspension by signature of this document.

Thank you.

**Fran Hamer**

**Date**

**Approved:**

**Approved:**

**N. DiMaio**

**Date**

**Approved:**

**M. E. Campion**

**Date**

**Approved:**

**T. Crew**

**Date**

**Approved:**

**L. Croucher**

**Date**

**Approved:**

**K. Peterson**

**Date**

**Approved:**

**S. Barker**

**Date**

Attachment

Trade Secret/  
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BMY/PLB/0071073/0000263

BMS-008683f

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BMSAWP/0000102

## Trimox Capsules Unit of Use Pricing

DESCRIPTION	NDC /	LIST /	DIRECT LIST PRICE	WHOLESALE LIST PRICE	ANTICIPATED AWP**	WHOLESALE S.O.
Trimox caps 250mg U.O.U. 12 x 30s	0003-0191-20	010120	\$79.06	\$75.28	\$93.13	\$23.65
Trimox caps 500mg U.O.U. 12 x 30s	0003-0192-20	010920	\$135.22	\$128.63	\$159.88	\$40.39

\* Anticipated AWP-Actual AWP's are set independently by pricing publishers such as First Data Bank and Redbook.

COMPARISON OF UNIT PRICE (per capsule): UNIT OF USE VS. EXISTING 100s & 500s						
DESCRIPTION	DIRECT LIST PRICE	WHOLESALE LIST PRICE	ANTICIPATED AWP**	WHOLESALE S.O.		
Trimox caps 250mg U.O.U. 12 x 30s	\$0.2196	\$0.3891	\$0.2587	\$0.6857		
Trimox caps 250mg 100s	\$0.2096	\$0.1991	\$0.2487	\$0.0357		
Trimox caps 250mg 500s	\$0.1996	\$0.1896	\$0.2371	\$0.0446		
Trimox caps 500mg U.O.U. 12 x 30s	\$0.3756	\$0.3573	\$0.4441	\$0.1122		
Trimox caps 500mg 100s	\$0.3656	\$0.3473	\$0.4341	\$0.1022		
Trimox caps 500mg 500s	\$0.3205	\$0.3045	\$0.3805	\$0.0870		
BMY/PLB/0071073/0000284					JWG, 9/29/97	

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BMSAWP/0000104

Note: Product introduced to approx  
all pricing at same  
TAP will be extended  
to support the Bepo  
which includes Tru

**Memorandum**  
**APOTHECON**

To: M. Iafolia

Date: September 25, 1998

From: Joe Grotzinger

CC: File

Subject: Trimox Caps 3000s Wholesale Pricing

**Recommendation:** It is recommended that the attached wholesale list prices be established for Apothecon's Trimox capsules 500mg in bottles of 3,000.

**Background:** To accomplish rapid introduction of Trimox capsules 500mg 3,000s into the market, wholesale list prices must be established. It is prudent to point out at this time that these wholesale prices do not reflect actual selling prices, as Trimox capsules 500mg 3,000s will be sold primarily at contract or special offer pricing. The proposed pricing is prorated directly from the 500-count bottle prices.

**Action:** Please acknowledge the approval of the attached wholesale list prices for Apothecon's Trimox capsules 500mg 3,000s by signature of this document.

Approved:

J. Grotzinger

9-25-98  
Date

Approved:

Fran Hamer

10-1-98  
Date

Approved:

W. S. Marth

9/22/98  
Date

Approved:

M. E. Campion

10/1/98  
Date

Approved:

T. Crew

9/30/98  
Date

Approved:

L. Croucher

Date

Approved:

M. Iafolia

10-1-98  
Date

Attachment (1)

BMY/PLB/007/073/0000288



Bristol-Myers Squibb Company

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BMS - 0008684

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BMSAWP/0000105

# Trimox capsules 500mg 3,000s Pricing

DESCRIPTION	NDC #	LIST #	DIRECT LIST PRICE	WHOLESALE LIST PRICE	ANTICIPATED AWP*
Trimox capsules 500mg 3,000s	0003-0109-70	010970	\$961.58	\$913.50	\$1,141.86

\* Anticipated AWP-Actual AWP's are set independently by pricing publishers such as First Data Bank and Redbook.

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BMS - 0008685

BMY/PLB/007/073/0000287

Pricing.xls

9/25/98

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BMSAWP/0000106



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

MEDCO CONTAINMENT SVCS.

Mail Stop AM-2  
100 Summit Avenue  
Montvale, NJ 07645

Attention: Ms. Morales

Dear Ms. Morales:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apothecon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
		Trimox® (amoxicillin capsules, USP)			
0101-20	0003-0101-20	250 mg capsule, 12 bottles of 30 capsules	\$ 75.28	\$ 79.24	10/6/97
0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMV/PLB/007/073/0000268

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FOIA Confidential

BMS - 0008686

HIGHLY CONFIDENTIAL

BMSAWP/0000107



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

FIRST DATA BANK  
Suite 350  
1111 Bayhill Drive  
San Bruno, CA 94066

Attention: Cathy Gutgesell

Dear Cathy:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apotheon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
		Trimox® (amoxicillin capsules, USP)			
0101-20	0003-0101-20	250 mg capsule, 12 bottles of 30 capsules	\$ 75.28	\$ 79.24	10/6/97
0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMYP/LB/007/073/0000269

Trade Secret/  
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BMS - 0008687

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BMSAWP/0000108



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897 2000

October 14, 1997

EXPRESS SCRIPTS  
14000 Riverport Drive  
Maryland Heights, MO. 63043

Attention: Andrea Brauer

Dear Ms. Brauer:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apotheon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
		Trimox® (amoxicillin capsules, USP)			
0101-20	0003-0101-20	250 mg capsule, 12 bottles of 30 capsules	\$ 75.28	\$ 79.24	10/6/97
0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMY/PLB/007073/0000270

Trade Secret/  
FOIA Confidential

BMS - 0008688

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BMSAWP/0000109





# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

BRISTOL-MYERS SQUIBB COMPANY  
PHARMACEUTICAL GROUP  
2400 W. Lloyd Expressway  
Evansville, IN 47721

Attention: Carol Wirtz

Dear Carol:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apothecon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
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0101-20	0003-0101-20	250 mg capsule, 12 bottles of 30 capsules	\$ 75.28	\$ 79.24	10/6/97
0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMYP/PLB/007/073/0000271

Trade Secret/  
FOIA Confidential

BMS - 0008689

HIGHLY CONFIDENTIAL

BMSAWP/0000110



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

## PROFESSIONAL DRUG SYSTEMS

Suite 250  
530 Maryville Drive  
St. Louis, MO 63141

Attention: Karen Green

Dear Ms. Green:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apothecon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
		Trimox® (amoxicillin capsules, USP)			
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0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

1 BMY/PLB/007/073/0000272

Trade Secret/  
FOIA Confidential

BMS - 0008690

HIGHLY CONFIDENTIAL

BMSAWP/0000111



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897 2000

October 14, 1997

PHARMA LINK, INC.  
6717 Shawnee Mission Parkway  
Overland Park, KS 66202

Attention: Brian Berg

Dear Mr. Berg:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apotheon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
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If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMY/PLB/007/073/0000273

Trade Secret/  
FOIA Confidential

BMS - 0008691

HIGHLY CONFIDENTIAL

BMSAWP/0000112



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

PCS, INC.  
9501 East Shea Boulevard  
Scottsdale, AZ 85260

Attention: Ms. Maureen Brown

Dear Ms. Brown:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apothecon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
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0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMYP/LB/007/073/0000274

Trade Secret/  
FOIA Confidential

BMS - 0008692

HIGHLY CONFIDENTIAL

BMSAWP/0000113



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

MEDISPAN

8425 Woodfield Crossing Boulevard  
Indianapolis, IN 46240-0930

Attention: Connie Westbrook

Dear Connie:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apothecon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
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0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMY/PLB/007/073/0000275

Trade Secret/  
FOIA Confidential

BMS -- 0008693

HIGHLY CONFIDENTIAL

BMSAWP/0000114



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609.897.2000

October 14, 1997

MEDICAL ECONOMICS DATA  
5 Paragon Drive  
Montvale, NJ 07645-1742

Attention: Carol Flanagan

Dear Carol:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apotheon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
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If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMY/PLB/007/073/0000276

Trade Secret/  
FOIA Confidential

BMS - 0008694

HIGHLY CONFIDENTIAL

BMSAWP/0000115



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

EXPRESS SCRIPTS  
14000 Riverport Drive  
Maryland Heights, MO 63043

Attention: Don Hagen

Dear Mr. Hagen:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apothecon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
		Trimox® (amoxicillin capsules, USP)			
0101-20	0003-0101-20	250 mg capsule, 12 bottles of 30 capsules	\$ 75.28	\$ 79.24	10/6/97
0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMYP/LB/007/073/0000277

Trade Secret/  
FOIA Confidential

BMS - 0008695

BMSAWP/0000116

HIGHLY CONFIDENTIAL



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

October 14, 1997

FACTS and COMPARISONS  
Suite 300  
111 West Port Plaza  
St. Louis, MO 63146

Attention: Patty Ramshaw

Dear Patty:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apotheon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
		Trimox® (amoxicillin capsules, USP)			
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0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

Trade Secret/  
FOIA Confidential

BMYP/LB/007/073/0000278

BMS - 0008696

HIGHLY CONFIDENTIAL

BMSAWP/0000117





# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08545-4500 609 897-2000

October 14, 1997

Attention: Ms. Gloria Torres

Dear Gloria:

Listed below is product and pricing information on new items introduced by Bristol-Myers Squibb U.S. Pharmaceutical Group, and found on the Apothecon® price list. Please use this information, along with the enclosed package insert and labels, to update the National Drug Data Files.

Item No.	NDC No.	Product Description	Wholesale Price Per Unit	Direct Price Per Unit	First Ship Date
		Trimox® (amoxicillin capsules, USP)			
0101-20	0003-0101-20	250 mg capsule, 12 bottles of 30 capsules	\$ 75.28	\$ 79.24	10/6/97
0109-20	0003-0109-20	500 mg capsule, 12 bottles of 30 capsules	\$ 128.63	\$ 135.40	10/6/97

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMYP/LB/007/073/0000279

Trade Secret/  
FOIA Confidential

BMS - 0008697

HIGHLY CONFIDENTIAL

BMSAWP/0000118



**Bristol-Myers Squibb Company**  
U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

April 28, 1998

PCS, INC.  
9501 East Shea Boulevard  
Scottsdale, AZ 85260

Attention: Ms. Maureen Brown

Dear Ms. Brown:

Listed below is updated product information on three NDCs which are found on the Apothecon® price list. The only change is the addition of the brand name, Trimox®. Please use this information, along with the enclosed package labels/inserts, to update the National Drug Data Files.

**Replacement Product Description**

Item No.	NDC No.	Product Description
		Trimox®
		(amoxicillin tablets, USP(chewable))
0035-10	59772-0035-1	125 mg tablet, bottle of 60
0036-20	59772-0036-2	250 mg tablet, bottle of 100
0036-40	59772-0036-4	250 mg tablet, bottle of 500

**Former Product Description**

Item No.	NDC No.	Product Description
		Amoxicillin Tablets, USP
		(chewable)
0035-10	59772-0035-1	125 mg tablet, bottle of 60
0036-20	59772-0036-2	250 mg tablet, bottle of 100
0036-40	59772-0036-4	250 mg tablet, bottle of 500

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMYP/LB/0071073/0000280

Trade Secret/  
FOIA Confidential

BMS - 0008698

HIGHLY CONFIDENTIAL

BMSAWP/0000119



# Bristol-Myers Squibb Company

U.S. Pharmaceuticals

P.O. Box 4500 Princeton, NJ 08543-4500 609 897-2000

April 28, 1998

## FACTS and COMPARISONS

Suite 300  
111 West Port Plaza  
St. Louis, MO 63146

Attention: Patty Ramshaw

Dear Patty:

Listed below is updated product information on three NDCs which are found on the Apotheon® price list. The only change is the addition of the brand name, Trimox®. Please use this information, along with the enclosed package labels/inserts, to update the National Drug Data Files.

### Replacement Product Description

Item No.	NDC No.	Product Description
		Trimox®
		(amoxicillin tablets, USP(chewable))
0035-10	59772-0035-1	125 mg tablet, bottle of 60
0036-20	59772-0036-2	250 mg tablet, bottle of 100
0036-40	59772-0036-4	250 mg tablet, bottle of 500

### Former Product Description

Item No.	NDC No.	Product Description
		Amoxicillin Tablets, USP
		(chewable)
0035-10	59772-0035-1	125 mg tablet, bottle of 60
0036-20	59772-0036-2	250 mg tablet, bottle of 100
0036-40	59772-0036-4	250 mg tablet, bottle of 500

If you require additional information, I may be reached at 609-897-4780.

Sincerely,

*Barbara Goetz*

Barbara Goetz  
Pricing Support Coordinator

cc: DM Kaszuba

BMYP/LB/007/073/0000281

Trade Secret/  
FOIA Confidential

BMS - 0008699

HIGHLY CONFIDENTIAL

BMSAWP/0000120